

# The Enduring Consequences of the China Shock

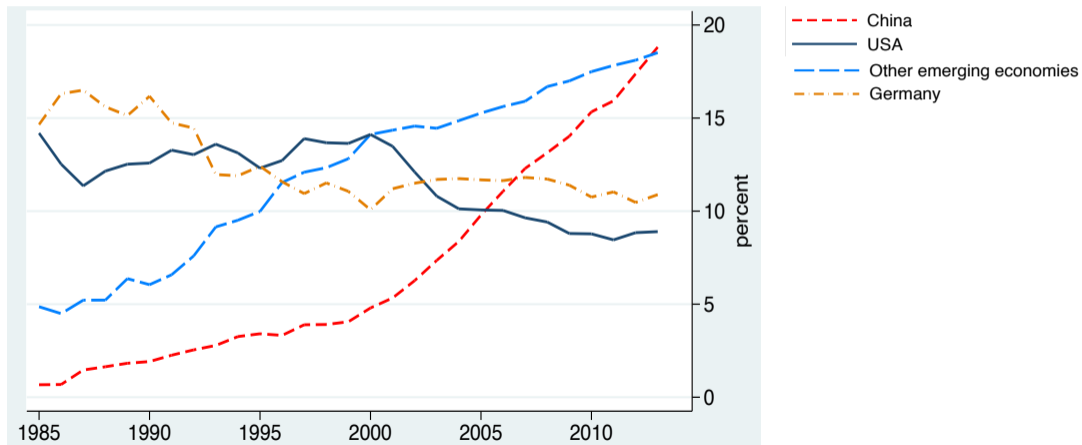
---

David Autor, MIT and NBER  
China Econ Lab — Master Lecture  
December 1, 2021

CHINA ECON LAB  
中国经济实验室

# China's historic rise as a world manufacturing power

## China's manufacturing exports eclipsed the U.S. and Germany by the early 2000s

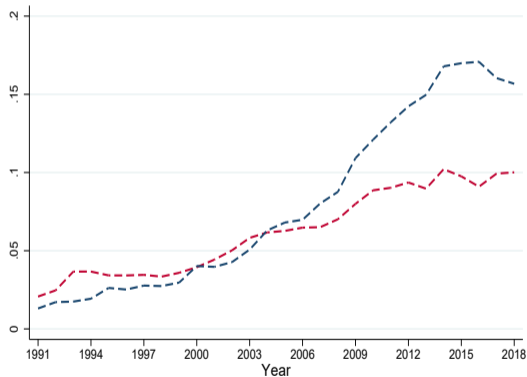
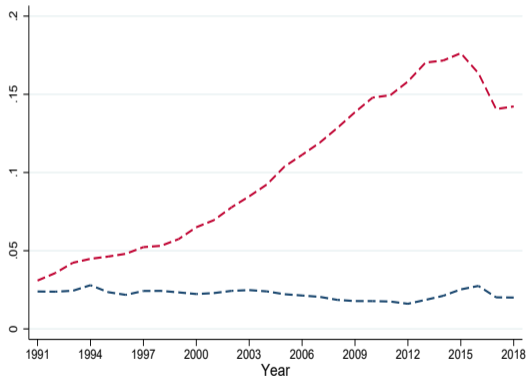


From  $< 2\%$  of world manufacturing exports in 1985 to  $\approx 18\%$  in 2015

## China's share of world exports and imports 1991–2018

A. Exports

B. Imports



--- Manufacturing export share  
--- Non-manufacturing export share

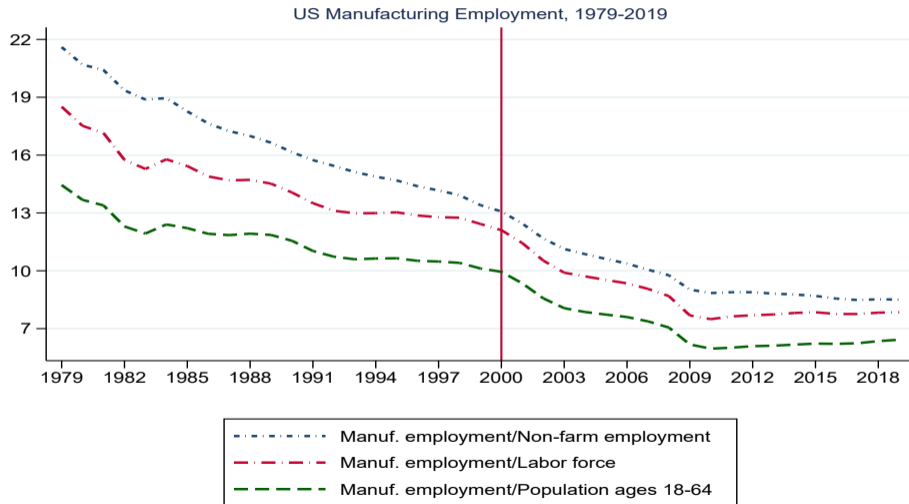
--- Manufacturing import share  
--- Non-manufacturing import share

# U.S. manufacturing employment fell after China joined the World Trade Organization in 2001

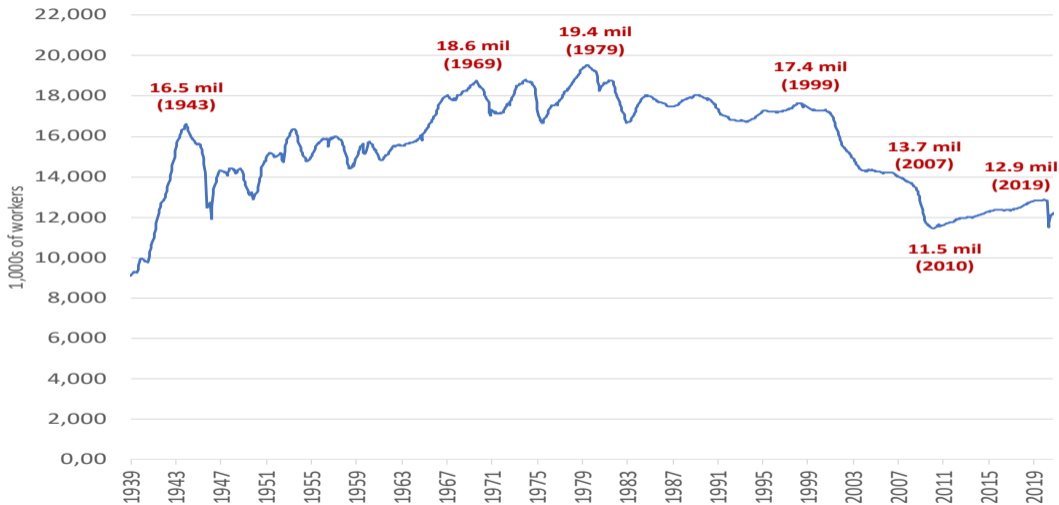
Manufacturing employment, as a percent of US population ages 18-64



# A clear inflection point in U.S. manufacturing employment after the year 2000



# Historic U.S. manufacturing emp fall: -20% in 1999-07, -33% in 1999-10



# Agenda

- ① How did we get here?
- ② Ricardo's big idea—and some caveats
- ③ Learning from labor-market adjustment to the China trade shock
- ④ Beyond job loss: Social consequences of the shock
- ⑤ Why were the impacts so long lasting?
- ⑥ Assessing welfare impacts
- ⑦ Political and cultural repercussions
- ⑧ Discussion

## China's historic rise as a world manufacturing power



**Deng Xiaoping, 1904–1997**





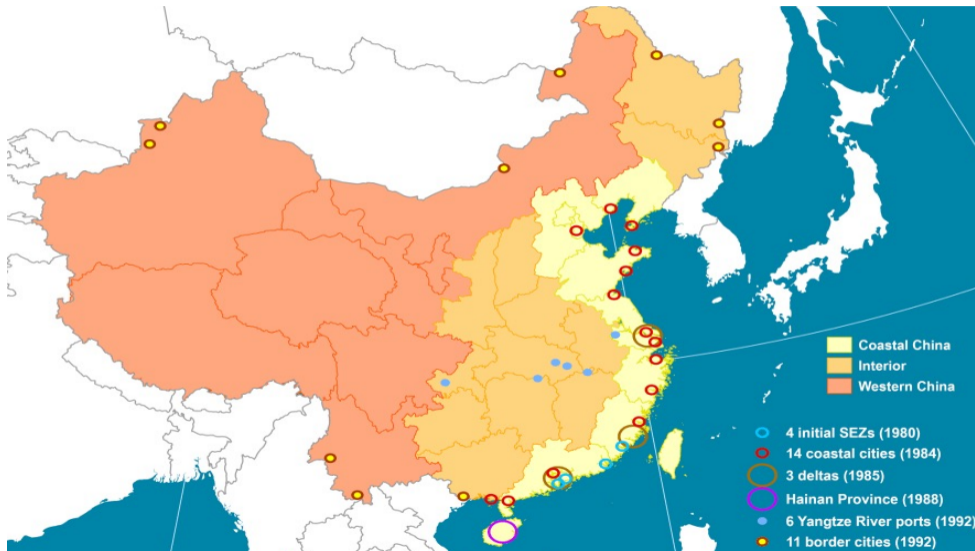
## Deng Xiaoping, 1904–1997

- Chairman of the Central Advisory Commission of the Communist Party of China
- Chairman of the Central Military Commission
- Chairman of the National Committee of the Chinese People's Political Consultative Conference

# Reform-driven forces behind the China trade shock

- **Deng's southern tour (1992), China's WTO accession (2001)**
  - *Reduced input tariffs, export restrictions, policy uncertainty*
  - *Eased limits on FDI and MNEs, consolidation of SOEs*
  - *Rural to urban migration and reduced spatial misallocation*
  - *Temporary suppression of RMB*
  - *Residual productivity growth*

# China's Special Economic Zones (SEZs)



# The view of Shenzhen from Hong Kong, 1970 and 2019



1970

# The View of Shenzhen from Hong Kong, 1970 and 2019



1970



## Shenzhen from Hong Kong, 2019

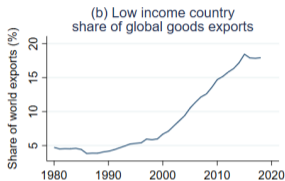
In the past fifty years, the population of Shenzhen has exploded, largely due to the growth of manufacturing jobs - most consumer appliances are assembled in Shenzhen.

SPARKTOUR | WIKIMEDIA COMMONS, CROPPED

2019

# Fundamental changes in patterns of international trade starting in the 1990s

## Four crucial changes in world trade



Dorn & Levell 2021

# Fundamental changes in patterns of international trade starting in the 1990s

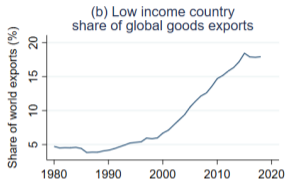


## Four crucial changes in world trade

- Rising world trade in goods

Dorn & Levell 2021

# Fundamental changes in patterns of international trade starting in the 1990s



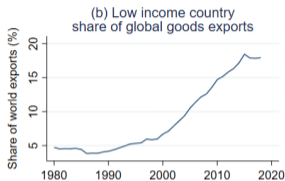
## Four crucial changes in world trade

- Rising world trade in goods
- Rising share of low-income countries in world exports

Dorn & Levell 2021



# Fundamental changes in patterns of international trade starting in the 1990s

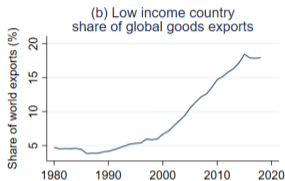


Dorn & Levell 2021

## Four crucial changes in world trade

- Rising world trade in goods
- Rising share of low-income countries in world exports
- Rising share of global value chains in world trade

# Fundamental changes in patterns of international trade starting in the 1990s

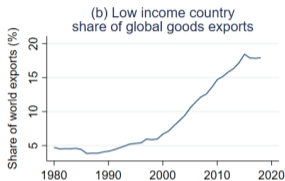


Dorn & Levell 2021

## Four crucial changes in world trade

- Rising world trade in goods
- Rising share of low-income countries in world exports
- Rising share of global value chains in world trade
- Growing trade imbalances

# Fundamental changes in patterns of international trade starting in the 1990s



## Four crucial changes in world trade

- Rising world trade in goods
- Rising share of low-income countries in world exports
- Rising share of global value chains in world trade
- Growing trade imbalances

**China central to all of these shifts**

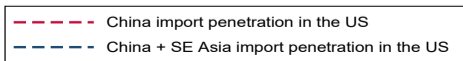
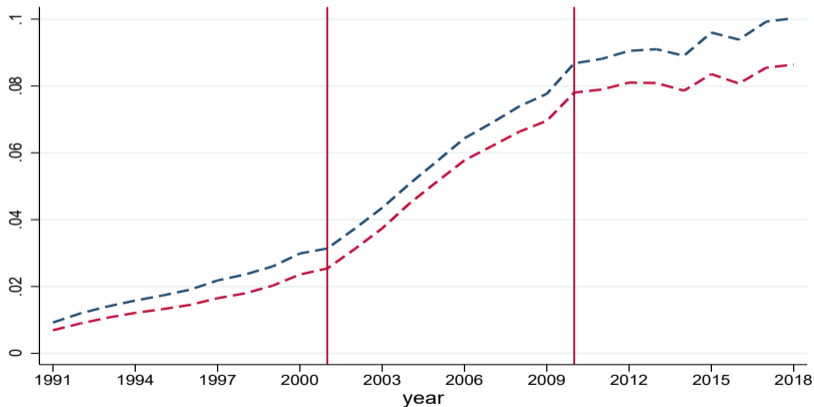
Dorn & Levell 2021

# Reform-driven forces behind the China trade shock — Now in retreat

- Deng's southern tour (1992), China's WTO accession (2001)
  - *Reduced input tariffs, export restrictions, policy uncertainty*
  - *Eased limits on FDI and MNEs, consolidation of SOEs*
  - *Rural to urban migration and reduced spatial misallocation*
  - *Temporary suppression of RMB*
  - *Residual productivity growth*
- **The Chinese state strikes back, 2008—present (and perhaps the future)**
  - *End of transition-era productivity growth*
  - *Hu and Xi progressive rollback of reforms (Lardy '19)*

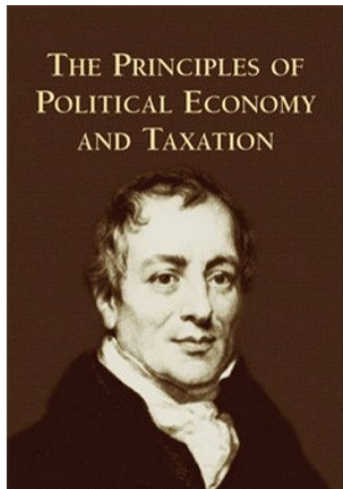
# China trade shock in three acts: Initiation (1991-2000), intensification (2001-2010), stabilization (2010-2019)

## Import penetration in US market: China alone and China + SE Asia



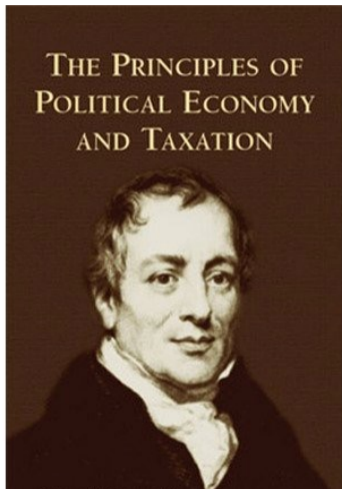
# Agenda

- ① How did we get here?
- ② Ricardo's big idea—and some caveats
- ③ Learning from labor-market adjustment to the China trade shock
- ④ Beyond job loss: Social consequences of the shock
- ⑤ Why were the impacts so long lasting?
- ⑥ Assessing welfare impacts
- ⑦ Political and cultural repercussions
- ⑧ Discussion



David Ricardo, 1772 – 1823

**Ricardo's big idea: Comparative advantage**

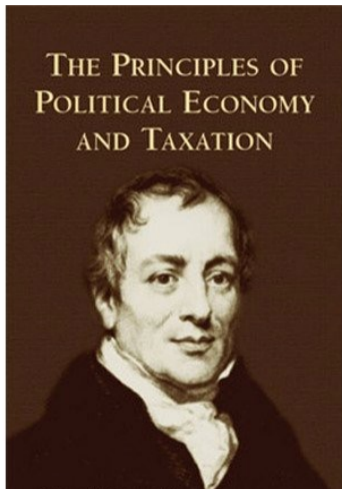


David Ricardo, 1772 – 1823

### Ricardo's big idea: Comparative advantage

- Trade allows countries to specialize in the goods in which they are most productive



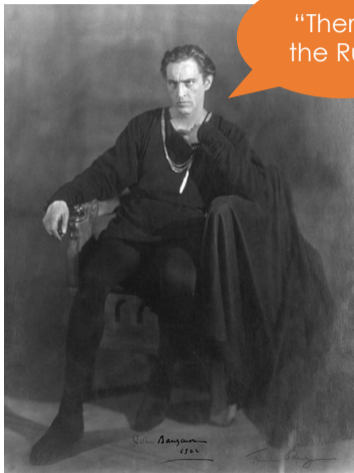


David Ricardo, 1772 – 1823

## Ricardo's big idea: Comparative advantage

- Trade allows countries to specialize in the goods in which they are most productive
- Free trade among consenting nations raises GDP in all of them

But here's "the rub"

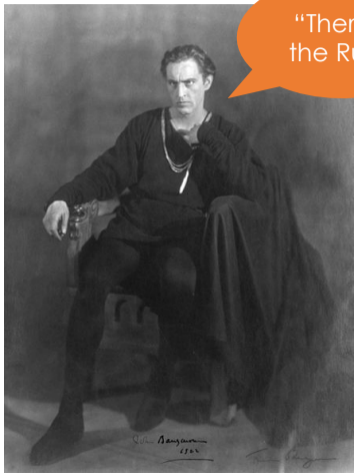


"There's  
the Rub"

**Winners and losers**

John Barrymore as Hamlet in 1922

## But here's "the rub"



"There's  
the Rub"

### Winners and losers

- What is true for the welfare of a country in aggregate does not necessarily apply for all citizens in a country
- Trade normally creates winners and losers
- Yields diffuse benefits, concentrated costs

John Barrymore as Hamlet in 1922

# Why is free trade not a “free lunch”?

## ① Trade necessitates reallocation of workers and jobs

- Workers displaced from career jobs
- May require new location, new occupation
- Often leaves economic–and psychological–scars

# Why is free trade not a “free lunch”?

## ① Trade necessitates reallocation of workers and jobs

- Workers displaced from career jobs
- May require new location, new occupation
- Often leaves economic–and psychological–scars

## ② Trade permanently alters skills demands

- Raises demand for high-skill workers in industrialized countries
- Reduces demand for low-skill workers
- Even as trade grows pie modestly, can shrink some slices substantially

# Why is free trade not a free lunch?

## ① Textbook scenario

# Why is free trade not a free lunch?

## ① Textbook scenario

- New businesses open, taking advantage of slack
- Displaced workers move quickly to new opportunities
- Concentrated local impacts diffuse nationally
- A small decline in aggregate demand for production workers
- *Localized effects diffuse nationally*

# Why is free trade not a free lunch?

## ① Textbook scenario

- New businesses open, taking advantage of slack
- Displaced workers move quickly to new opportunities
- Concentrated local impacts diffuse nationally
- A small decline in aggregate demand for production workers
- *Localized effects diffuse nationally*

## ② The bad scenario...



# Why is free trade not a free lunch?

## ① Textbook scenario

- New businesses open, taking advantage of slack
- Displaced workers move quickly to new opportunities
- Concentrated local impacts diffuse nationally
- A small decline in aggregate demand for production workers
- *Localized effects diffuse nationally*

## ② The bad scenario. . .

- If workers are not geographically mobile. . .
- If they have trouble acquiring new skills. . .
- If firms do not enter declining locales. . .

# Why is free trade not a free lunch?

## ① Textbook scenario

- New businesses open, taking advantage of slack
- Displaced workers move quickly to new opportunities
- Concentrated local impacts diffuse nationally
- A small decline in aggregate demand for production workers
- *Localized effects diffuse nationally*

## ② The bad scenario. . .

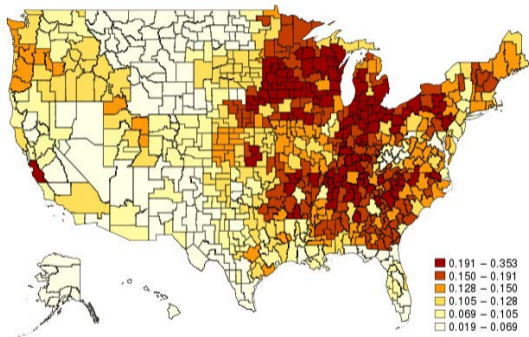
- If workers are not geographically mobile. . .
- If they have trouble acquiring new skills. . .
- If firms do not enter declining locales. . .
- *Then economic costs will fall heavily on a few*

# Agenda

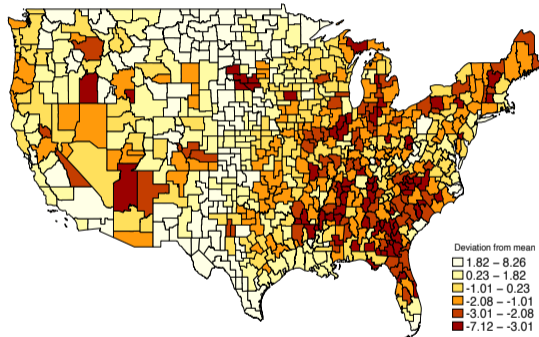
- 1 How did we get here?
- 2 Ricardo's big idea—and some caveats
- 3 Learning from labor-market adjustment to the China trade shock**
- 4 Beyond job loss: Social consequences of the shock
- 5 Why were the impacts so long lasting?
- 6 Assessing welfare impacts
- 7 Political and cultural repercussions
- 8 Discussion

# Big picture: Rising, persistent joblessness in former manufacturing regions

## A. Manufacturing Emp Share, 2000



## B. Fall in Emp/Pop Ratio, 2000–19



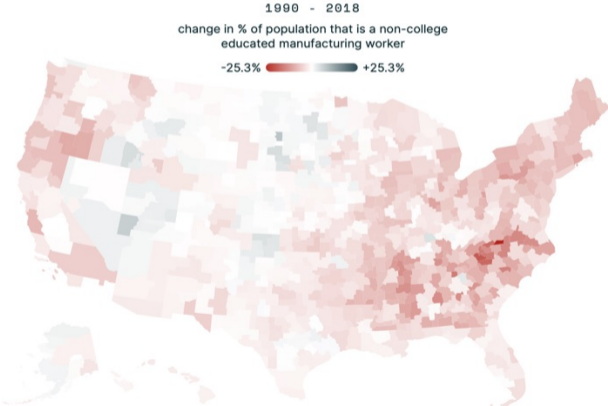
Left panel: Charles, Hurst, Schwartz, 2018

Right panel: Autor, Dorn, Hanson, 2021

# Concentrated impact of China trade shock: South Atlantic, South Central, Northeast, Great Lakes

## Manufacturing jobs were lost across the Midwest and Southeast

In some regions, more than one quarter of workers have been displaced from manufacturing jobs since 1990



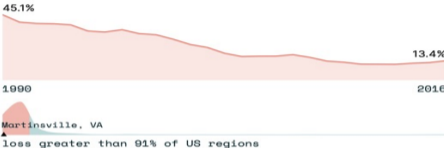
### WORST HIT REGIONS

1. <b>Martinsville, VA</b> Furniture and fixtures	34.7	9.4%	(-25.3)	→
2. <b>West Hickory</b> Furniture and fixtures	34.4	15.7%	(-18.7)	→
3. <b>Gastonia/West Charlotte</b> Yarn spinning mills	32.0	14.7%	(-17.3)	→
4. <b>Carroll County, VA</b> Furniture and fixtures	25.0	8.3%	(-16.6)	→
5. <b>Gilmer County, GA</b> Poultry slaughtering and processing	33.6	18.6%	(-15.0)	→
6. <b>North Hickory</b> Furniture and fixtures	34.8	19.8%	(-15.0)	→

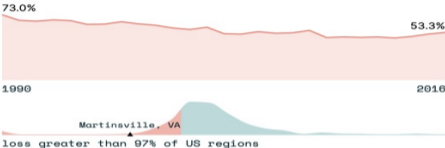
# Localized impacts: The case of Martinsville, Virginia

## Martinsville, Virginia

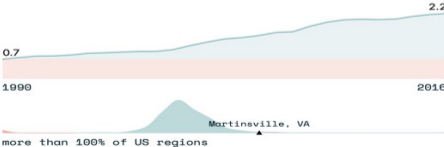
Percent of working-age adults that are working in manufacturing **-70.3%**



Percent of working-age adults working that are employed **-27.0%**



Government transfers per capita **+231.4%**

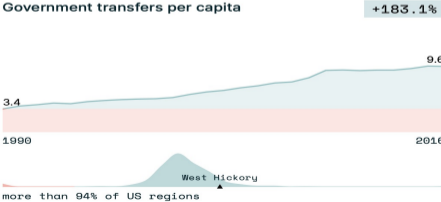
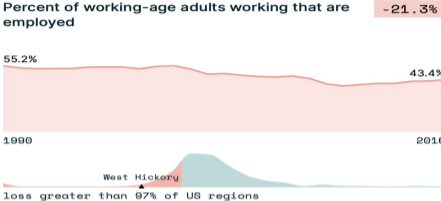
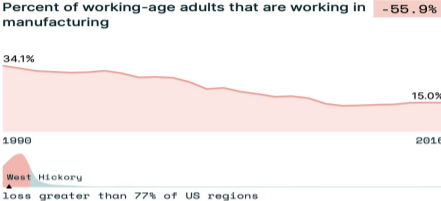


Change in average import exposure (1992 - 2012)



# Localized impacts: The case of West Hickory, North Carolina

## West Hickory, North Carolina



## Research design: In three steps

### ① Unit of analysis: Commuting Zones (CZs)

- Compare changes in labor market outcomes in regions with larger versus smaller increases in import competition from China over 1991 to 2019



# Research design: In three steps

## ① Unit of analysis: Commuting Zones (CZs)

- Compare changes in labor market outcomes in regions with larger versus smaller increases in import competition from China over 1991 to 2019

## ② Identifying causal relationships

- Identify exogenous variation in growth in US imports from China using import growth in other high-income countries (and check for pre-trends)

# Research design: In three steps

## ① Unit of analysis: Commuting Zones (CZs)

- Compare changes in labor market outcomes in regions with larger versus smaller increases in import competition from China over 1991 to 2019

## ② Identifying causal relationships

- Identify exogenous variation in growth in US imports from China using import growth in other high-income countries (and check for pre-trends)

## ③ Addressing confounding factors

- Control for regional exposure to technological change and overall decline in manufacturing, supply of skilled labor, demographic shifts

# Research design: In three steps

## ① Unit of analysis: Commuting Zones (CZs)

- Compare changes in labor market outcomes in regions with larger versus smaller increases in import competition from China over 1991 to 2019

## ② Identifying causal relationships

- Identify exogenous variation in growth in US imports from China using import growth in other high-income countries (and check for pre-trends)

## ③ Addressing confounding factors

- Control for regional exposure to technological change and overall decline in manufacturing, supply of skilled labor, demographic shifts

**Note: This approach captures relative not absolute effects across CZs**

## Commuting zone level regression analysis

Commuting Zone  $i$ , initial period  $t = 2000$ ,  $h = 1, \dots, 19$  (time-differenced regressions of 1 to 19 years in length)

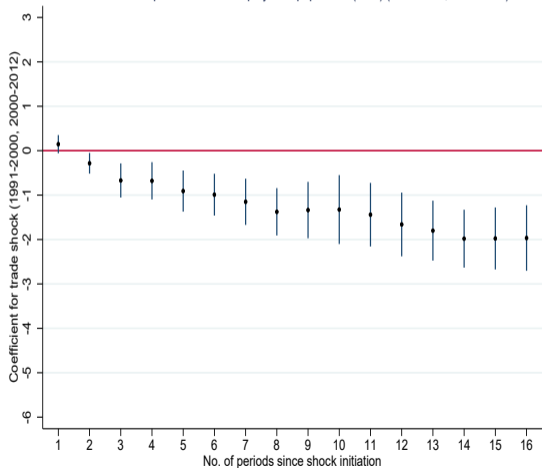
$$\Delta Y_{it+h} = \alpha_t + \beta_{1h} \Delta IP_{i\tau}^{cu} + \mathbf{X}'_{it} \beta_2 + \varepsilon_{it+h}$$

- $\Delta Y_{it+h}$  = change in outcome
  - Employment-population ratio, log population headcount, log personal income per capita, log gov't transfers per capita
- $\Delta IP_{i\tau}^{cu}$  = change in Chinese import penetration over 2000-2012
  - Instrument following approach in ADH '13, AADHP '16
- $\mathbf{X}_{it}$  = Census region time trends, initial-period controls
  - CZ emp. shares for manuf., women, routine, offshorable jobs; pop. shares for college-educated, foreign-born, non-white, age cohorts

# Employment impacts in trade-exposed local labor markets (CZs), 1991-2016

## Manufacturing/Pop

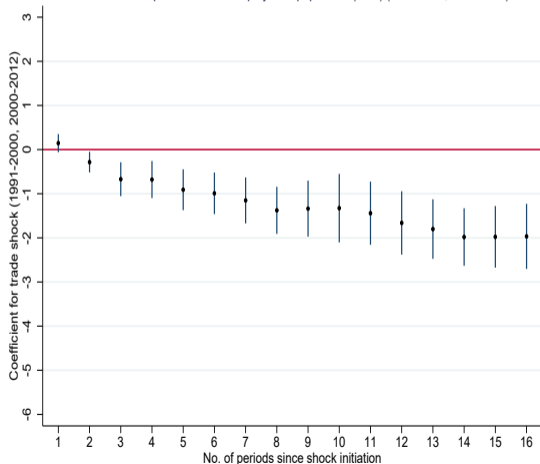
Trade shock impact on manuf. employment/population (CBP) (1991-2000, 2000-2016)



# Large, enduring falls in manufacturing, wage & salary employment, 1991-2016

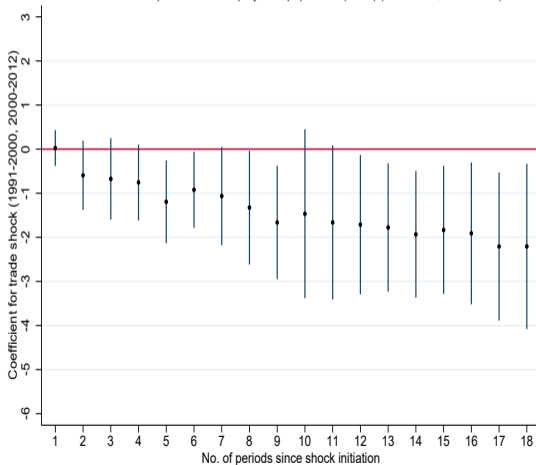
## Manufacturing/Pop

Trade shock impact on manuf. employment/population (CBP) (1991-2000, 2000-2016)



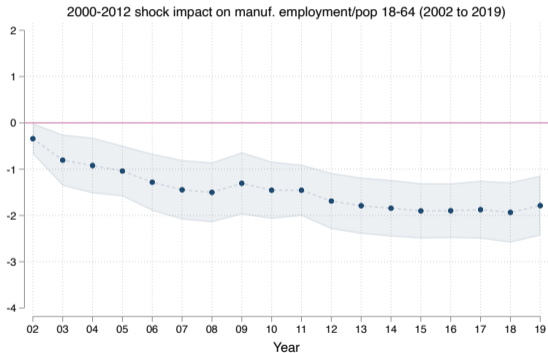
## Employment/Pop

Trade shock impact on total employment/population (REIS) (1991-2000, 2000-2018)

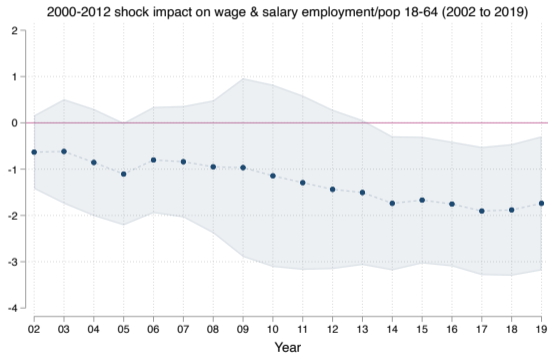


# Large, enduring falls in manufacturing, wage & salary employment, 2001-2018

## Manufacturing/Pop

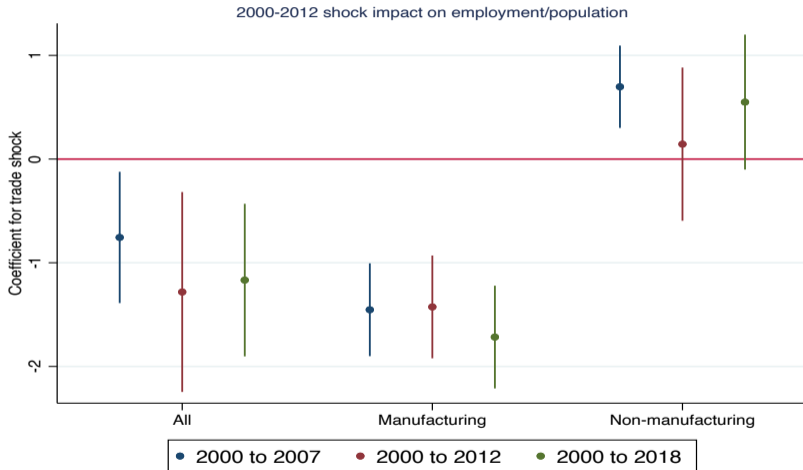


## Employment/Pop



Note: Each point indicates the estimated trade-shock coefficient from a separate regression in which the time difference for the outcome variable is 2001 to the year indicated on the horizontal axis.

# Employment losses concentrated in 2000–07 — But no rebound thereafter

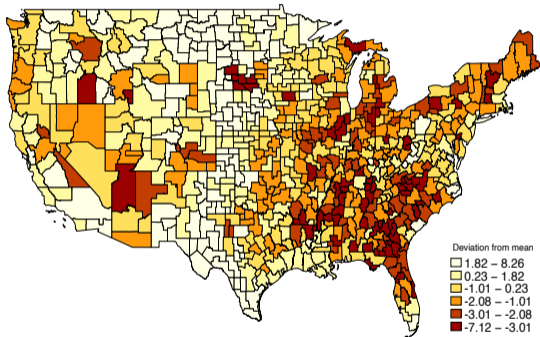


Note: Each point indicates the estimated trade-shock coefficient from a separate regression in which the time difference for the outcome variable is for the indicated time period.

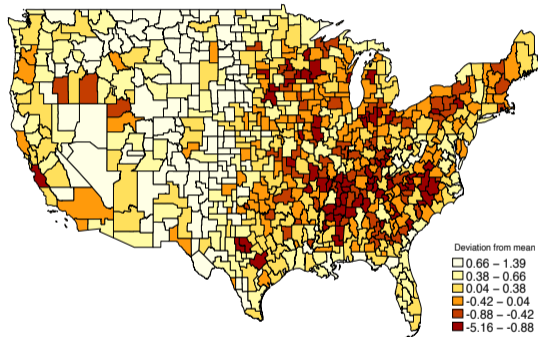


# China shock visible: Actual v. projected change in employment rate, 2000-2019

## A. Actual change



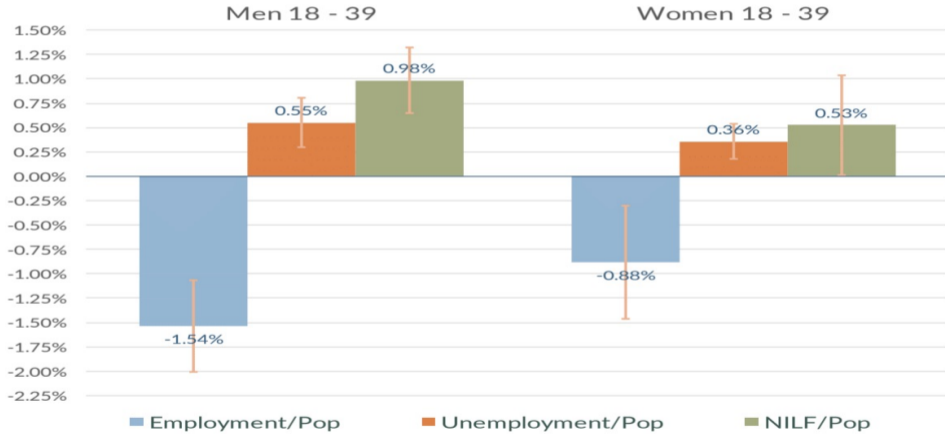
## B. Change due to trade shock



Autor, Dorn, Hanson, 2021

# Trade shock caused falling employment, concentrated among prime-age men

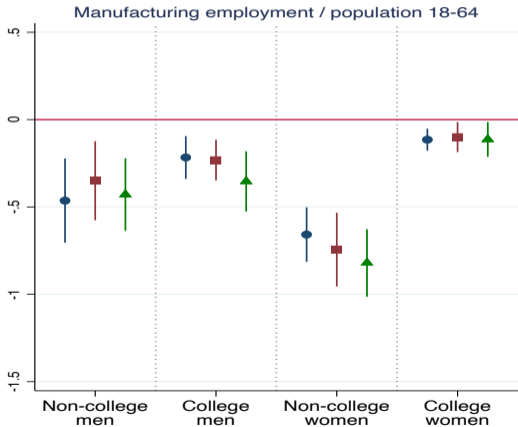
## Effect of Gender Trade Shocks on LF Status by Sex, Ages 18 - 39



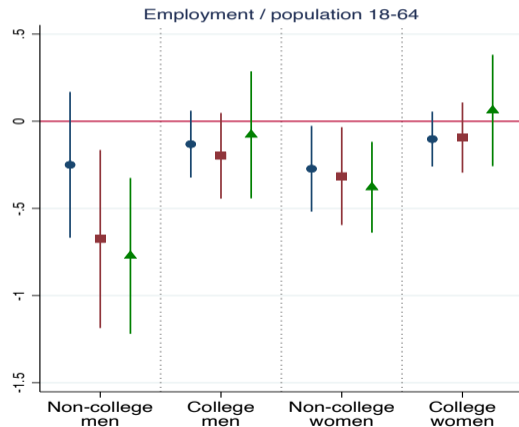
Employment losses larger among prime-age men

# Manufacturing job losses displace workers of both sexes – but overall employment drop concentrated among non-college men

## Manufacturing/Pop

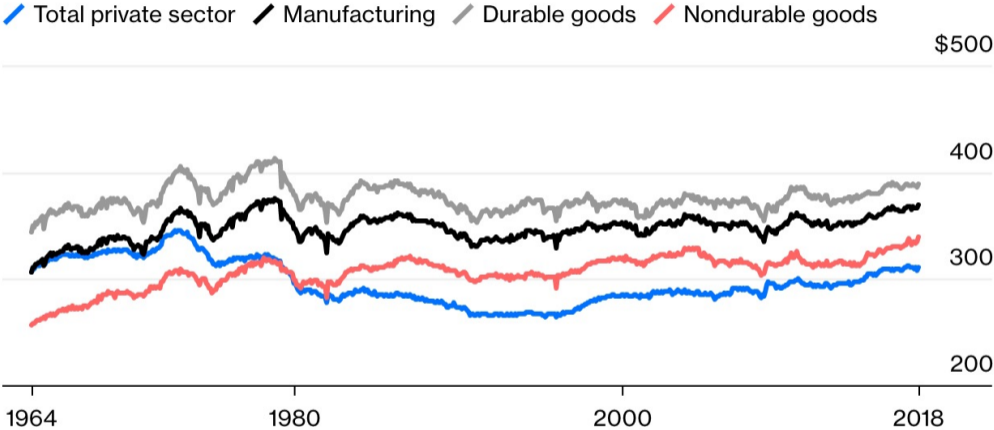


## Employment/Pop



● 2000 to 2007    ■ 2000 to 2012    ▲ 2000 to 2018

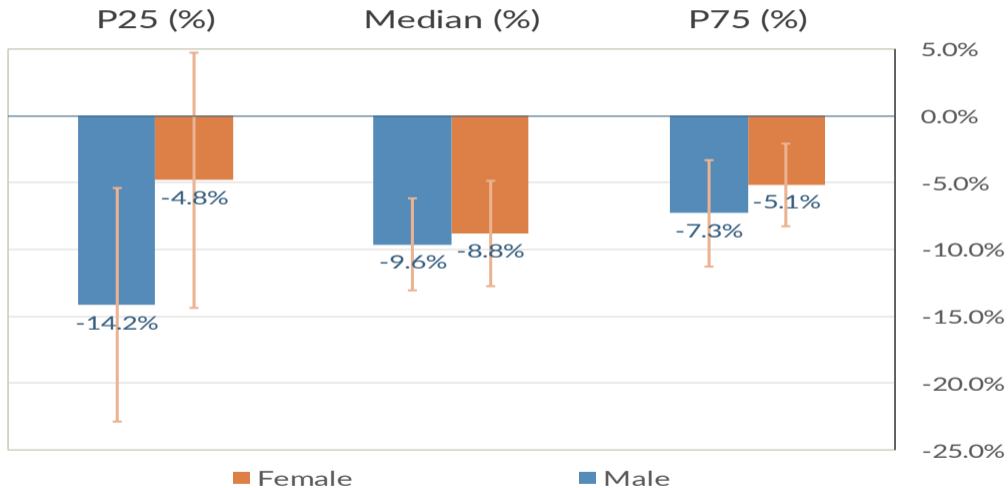
# Manufacturing workers in the U.S. have relatively high weekly earnings



Source: U.S. Bureau of Labor Statistics  
Seasonally adjusted. Note that the y-axis does not go to zero.

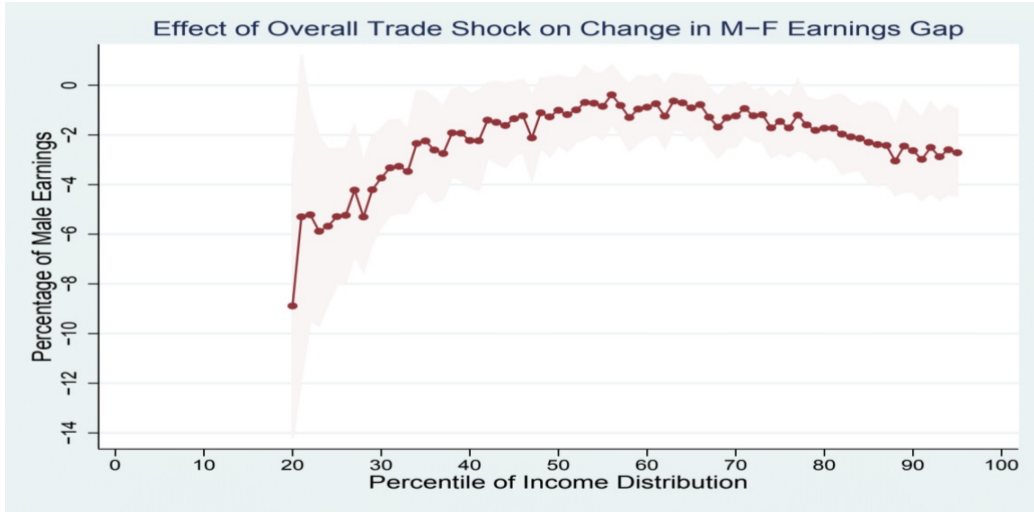
**Average hourly earnings of production and nonsupervisory employees**

# A drop in relative wages of men below the median of the distribution



Relative earnings decline among lower-wage men

# Trade shock caused large drop in earnings, especially among lower-wage men



Earnings declines concentrated among lower-wage men

# Agenda

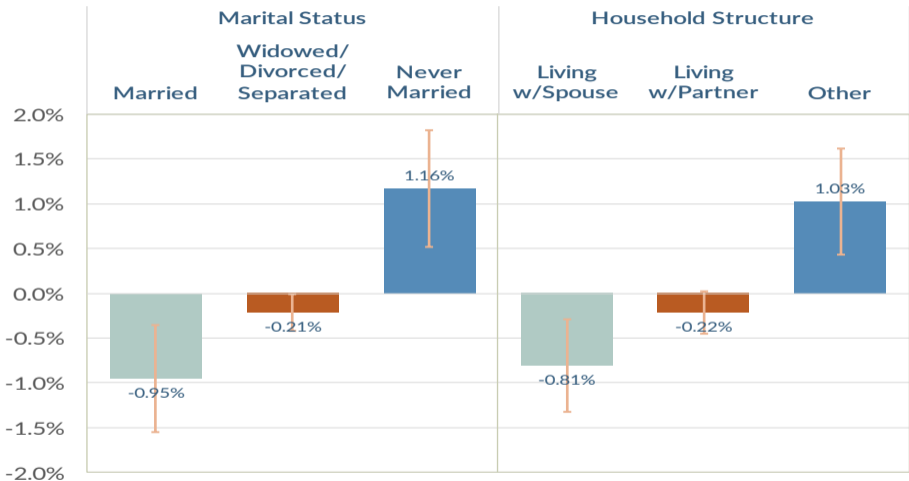
- ① How did we get here?
- ② Ricardo's big idea—and some caveats
- ③ Learning from labor-market adjustment to the China trade shock
- ④ **Beyond job loss: Social consequences of the shock**
- ⑤ Why were the impacts so long lasting?
- ⑥ Assessing welfare impacts
- ⑦ Political and cultural repercussions
- ⑧ Discussion

*A neighborhood in which people are poor but employed is different from a neighborhood in which people are poor and jobless. Many of today's problems in the inner-city ghettos—crime, family dissolution, welfare, low levels of social organization, and so on—are fundamentally a consequence of the disappearance of work*

William Julius Wilson, *When Work Disappears*, 1996

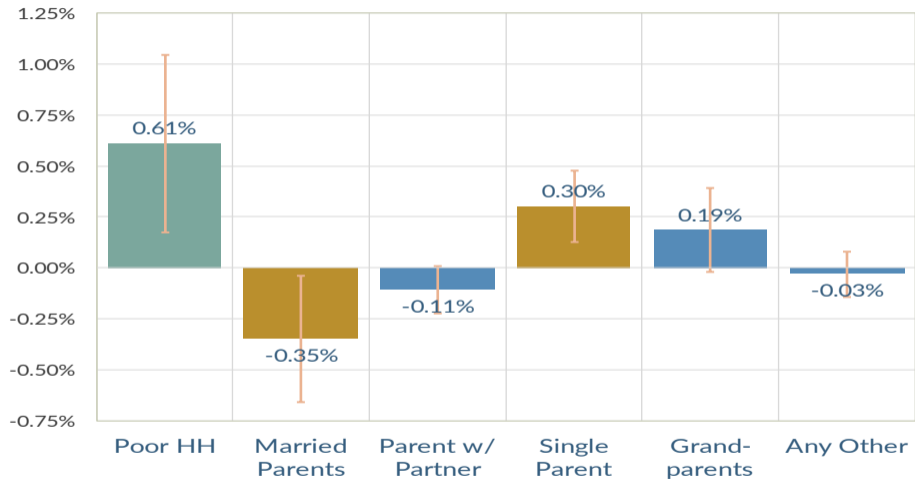


# The trade shock spurred a fall in marriages in trade-exposed CZs



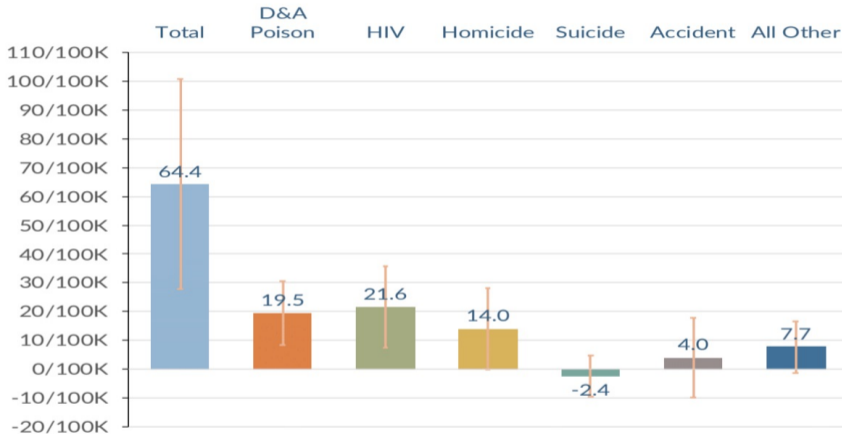
**Causal effect on fraction married or living with spouse, women ages 18-39**

## Spurred rise in % of children <18 living in poverty, non-married households



**Causal effect on fraction of children in poverty, non-married households**

# Spurred an increase in what Case & Deaton call 'deaths of despair'



Mean decadal mortality among ages 20-39 over 1990-2015:  
Men 1,645/100K, Women 709/100K, M-F gap 936/100K

**Causal effect on mortality per 100K among adults Ages 20 – 39**

# Agenda

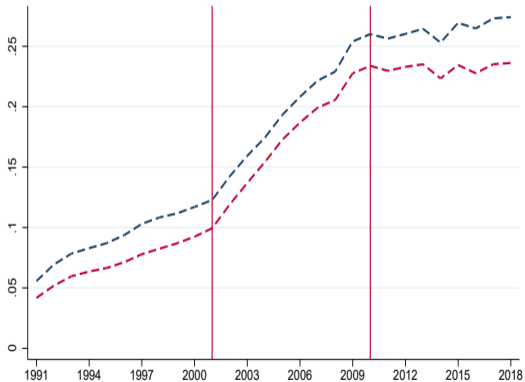
- ① How did we get here?
- ② Ricardo's big idea—and some caveats
- ③ Learning from labor-market adjustment to the China trade shock
- ④ Beyond job loss: Social consequences of the shock
- ⑤ **Why were the impacts so long lasting?**
- ⑥ Assessing welfare impacts
- ⑦ Political and cultural repercussions
- ⑧ Discussion

## Why were the shock's impacts so long lasting?

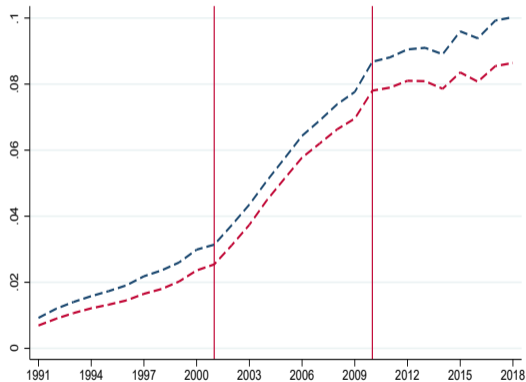
- ① **The shock never really ended, it just relocated to Vietnam**
  - Unsupported: Evidence indicates shock plateaued after 2010
- ② Labor regulations impeded moving workers into new lines of activity
  - Unlikely: Most impacted CZs were in right-to-work states (Chan 2019)
- ③ A dearth of human capital kept CZs from attracting new industries
  - Split CZs according to supply of college workers (Bloom et al. 2019)
- ④ Specialization in footloose industries left CZs exposed to shocks
  - Split CZs according to industry specialization (Eriksson et al. 2019)
- ⑤ The U.S. labor market is uniquely dysfunctional
  - Compare cross-country impacts using comparable metrics (Dorn & Levell 2021)

# Including Cambodia, Indonesia, Laos, Myanmar, Philippines, Vietnam does not change the picture: The China shock has plateaued

## Share of U.S. Imports



## Import Penetration in the U.S.



- China
- China + Southeast Asia

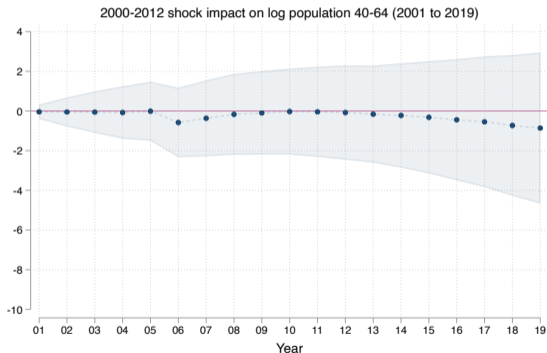
## Why were the shock's impacts so long lasting

- ① **The shock never really ended, it just relocated to Vietnam**
  - Unsupported: Evidence indicates shock plateaued after 2010
- ② **Labor regulations impeded moving workers into new lines of activity**
  - Unlikely: Most impacted CZs were in right-to-work states (Chan 2019)
- ③ A dearth of human capital kept CZs from attracting new industries
  - Split CZs according to supply of college workers (Bloom et al. 2019)
- ④ Specialization in footloose industries left CZs exposed to shocks
  - Split CZs according to industry specialization (Eriksson et al. 2019)
- ⑤ The U.S. labor market is uniquely dysfunctional
  - Compare cross-country impacts using comparable metrics (Dorn & Levell 2021)

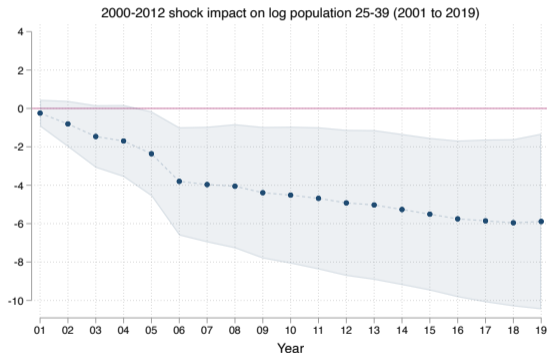
# Out-migration response small, concentrated among young adults

## Precise negative impacts only for those ages 25 to 39

### Log population ages 40–64



### Log population ages 25–39



Note: Each point indicates the estimated trade-shock coefficient from a separate regression in which the time difference for the outcome variable is 2000 to the year indicated on the horizontal axis.



## Why were the shock's impacts so long lasting

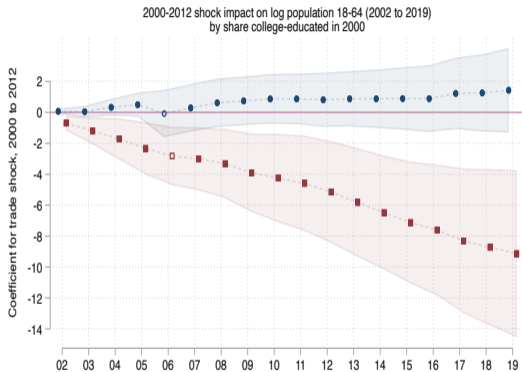
- ① **The shock never really ended, it just relocated to Vietnam**
  - Unsupported: Evidence indicates shock plateaued after 2010
- ② **Labor regulations impeded moving workers into new lines of activity**
  - Unlikely: Most impacted CZs were in right-to-work states (Chan 2019)
- ③ **A dearth of human capital kept CZs from attracting new industries**
  - Split CZs according to supply of college workers (Bloom et al. 2019)
- ④ Specialization in footloose industries left CZs exposed to shocks
  - Split CZs according to industry specialization (Eriksson et al. 2019)
- ⑤ The U.S. labor market is uniquely dysfunctional
  - Compare cross-country impacts using comparable metrics (Dorn & Levell 2021)

# Top 20 most trade-impacted CZs, 2000-2019, were primarily less-educated

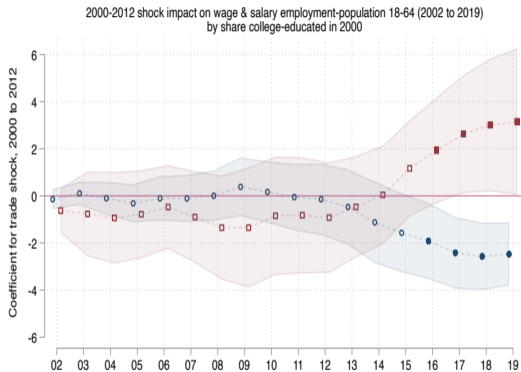
Commuting Zone	Values in 2000			Trade Shock	
	Population (000s)	Manuf. share of employment (%)	BA degree share of pop. 18-64 (%)	Change in import penetration (ppt), 2000-2012	Impact on log personal income per capita, 2000-2019
Sioux City, IA-NE-SD	187.6	27.0	18.8	6.10	-7.89
Union County, MS	54.4	50.1	15.2	5.41	-6.84
Meridian, MS	156.9	26.5	13.3	5.09	-6.37
Hutchinson, MN	73.0	41.5	16.2	4.43	-5.36
North Hickory, NC	377.5	43.0	15.6	4.40	-5.32
Tupelo, MS	198.1	43.7	14.4	4.18	-4.99
Martinsville, VA	19.4	47.4	11.6	3.94	-4.62
Carroll County, VA	27.5	45.1	10.4	3.80	-4.40
Lynchburg, VA	112.4	26.9	18.5	3.74	-4.32
West Hickory, NC	165.1	49.9	12.9	3.70	-4.25
Henderson County, TN	44.9	45.9	9.7	3.58	-4.07
Crossville, TN	104.5	35.6	11.5	3.45	-3.88
Raleigh-Cary, NC	1420.0	17.0	34.2	3.42	-3.84
Cleveland, TN	203.7	39.9	12.4	3.20	-3.50
McMinnville, TN	84.5	48.9	10.4	3.19	-3.48
Faribault-Northfield, MN	110.1	32.9	20.2	3.16	-3.43
St. Marys, PA	41.0	54.7	13.2	3.13	-3.40
Danville, KY	86.7	38.3	16.6	3.01	-3.21
Quincy, IL-MO	152.3	23.8	16.1	2.97	-3.15
Greene County, GA	35.5	41.1	13.4	2.84	-2.96
Fort Wayne, IN	558.4	29.2	18.4	2.83	-2.94
Huntsville, AL	521.4	25.5	24.6	2.75	-2.82

# Population loss, employment rebound were both faster in more-educated CZs

## Log working-age population



## Working-Age Employment/Population



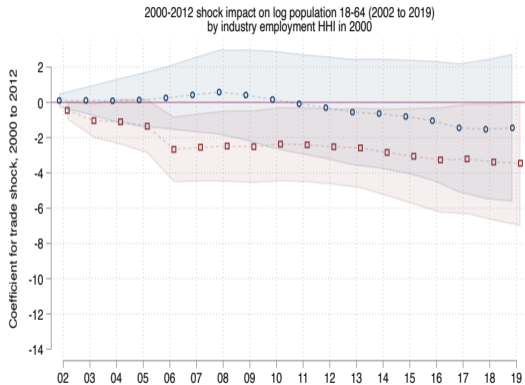
- Below median college graduate share
- Above median college graduate share

## Why were the shock's impacts so long lasting

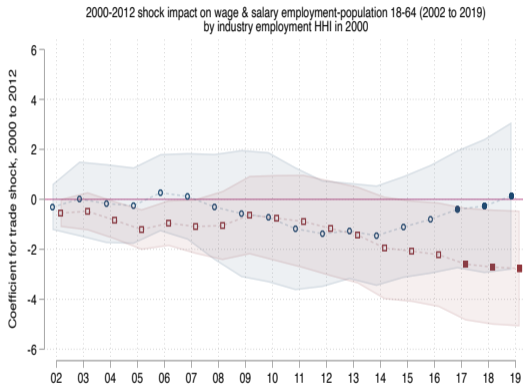
- ① **The shock never really ended, it just relocated to Vietnam**
  - Unsupported: Evidence indicates shock plateaued after 2010
- ② **Labor regulations impeded moving workers into new lines of activity**
  - Unlikely: Most impacted CZs were in right-to-work states (Chan 2019)
- ③ **A dearth of human capital kept CZs from attracting new industries**
  - Split CZs according to supply of college workers (Bloom et al. 2019)
- ④ **Specialization in footloose industries left CZs exposed to shocks**
  - Split CZs according to industry specialization (Eriksson et al. 2019)
- ⑤ **The U.S. labor market is uniquely dysfunctional**
  - Compare cross-country impacts using comparable metrics (Dorn & Levell 2021)

# Negative employment impacts (a bit) larger in CZs that were highly specialized

## Log working-age population



## Working-Age Employment/Population



- Below median industry specialization
- Above median industry specialization

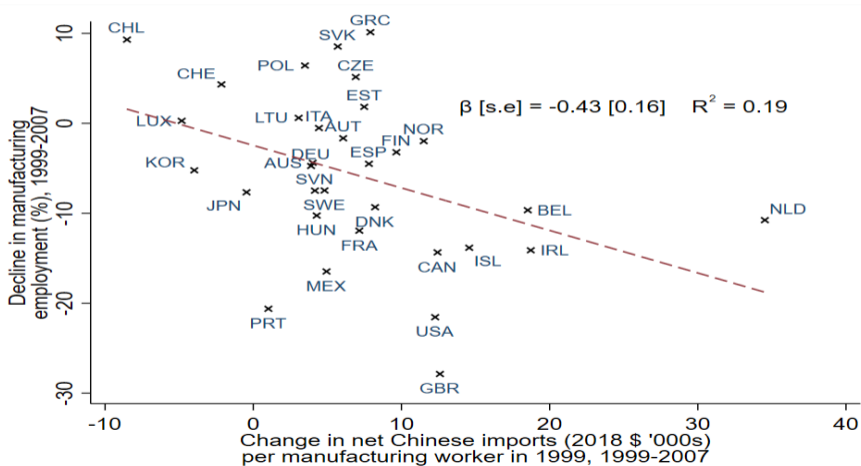
Autor, Dorn, Hanson 2021

## Why were the shock's impacts so long lasting

- ① **The shock never really ended, it just relocated to Vietnam**
  - Unsupported: Evidence indicates shock plateaued after 2010
- ② **Labor regulations impeded moving workers into new lines of activity**
  - Unlikely: Most impacted CZs were in right-to-work states (Chan 2019)
- ③ **A dearth of human capital kept CZs from attracting new industries**
  - Split CZs according to supply of college workers (Bloom et al. 2019)
- ④ **Specialization in footloose industries left CZs exposed to shocks**
  - Split CZs according to industry specialization (Eriksson et al. 2019)
- ⑤ **The U.S. labor market is uniquely dysfunctional — Actually, no**
  - Compare cross-country impacts using comparable metrics (Dorn & Levell 2021)

# Is the U.S. labor market uniquely dysfunctional? Actually, no

## Change in manufacturing employment/population vs. change in Chinese import competition in OECD countries, 1999–2007



# Agenda

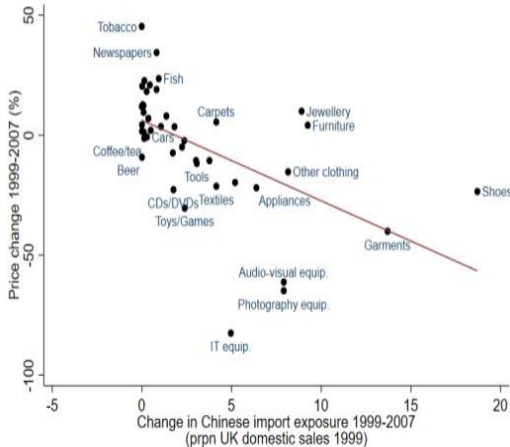
- ① How did we get here?
- ② Ricardo's big idea—and some caveats
- ③ Learning from labor-market adjustment to the China trade shock
- ④ Beyond job loss: Social consequences of the shock
- ⑤ Why were the impacts so long lasting?
- ⑥ **Assessing welfare impacts**
- ⑦ Political and cultural repercussions
- ⑧ Discussion



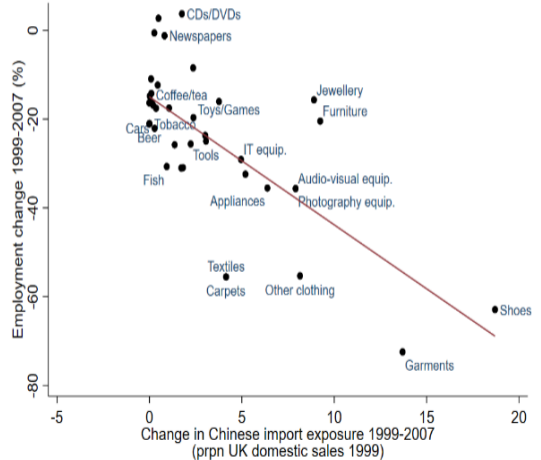
# The price and employment impacts of the China trade shock are closely related

## Changes in Chinese import exposure, prices, & employment in U.K. 1999–2007

△ Prices

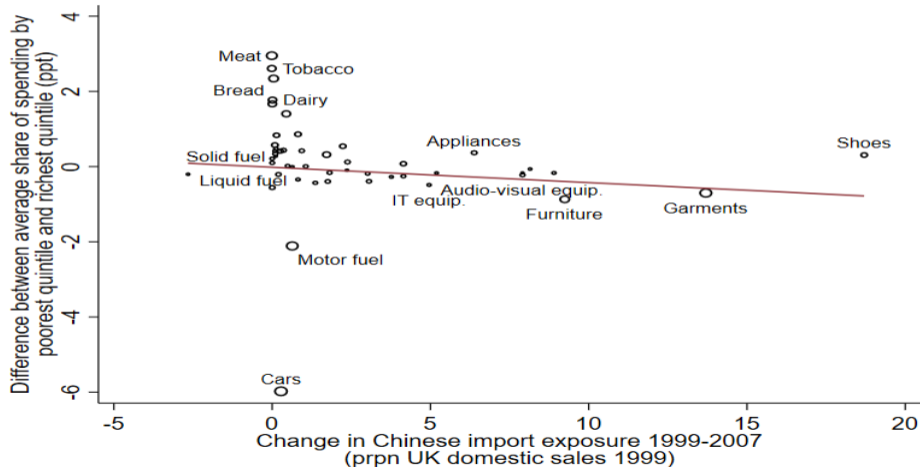


△ Employment



# The price effects of Chinese import competition did not favor the poor

## Difference in spending by poor and rich UK households in 2001 vs. change in Chinese import exposure, 1999-2007



## Assessing welfare effects — the challenge

- If labor is fully mobile across regions and sectors within a country, then the change in welfare would be common across regions

## Assessing welfare effects — the challenge

- If labor is fully mobile across regions and sectors within a country, then the change in welfare would be common across regions
- Evidence above contradicts these baseline assumptions

## Assessing welfare effects — the challenge

- If labor is fully mobile across regions and sectors within a country, then the change in welfare would be common across regions
- Evidence above contradicts these baseline assumptions
- Trade shocks appear to have an enduring impact on the locations in which their immediate impact is felt

## Assessing welfare effects — the challenge

- If labor is fully mobile across regions and sectors within a country, then the change in welfare would be common across regions
- Evidence above contradicts these baseline assumptions
- Trade shocks appear to have an enduring impact on the locations in which their immediate impact is felt
- To interpret cross-region differences in welfare impacts, theoretical models require *frictions* that produce the concentrated geographic impacts

## Assessing welfare effects — the challenge

- If labor is fully mobile across regions and sectors within a country, then the change in welfare would be common across regions
- Evidence above contradicts these baseline assumptions
- Trade shocks appear to have an enduring impact on the locations in which their immediate impact is felt
- To interpret cross-region differences in welfare impacts, theoretical models require *frictions* that produce the concentrated geographic impacts
- Most models assume *labor market frictions*

# Counterfactual Analysis of China Shock, 2000–2007: Modest regional impacts

- **Caliendo et al '19: costly labor mobility**
  - Estimate mobility elasticity  $v$  from  $E \left[ \ln \mu_t^{j,k} / \mu_t^{j,j} \mid \ln w_{t+1}^k / w_{t+1}^j \right]$
  - $\% \Delta \bar{W}$  (std. dev.) = **0.20 (0.09) in long run (12 years)**
- **Galle et al '20: specific factors**
  - Estimate labor specificity  $\kappa$  from  $E [\ln \hat{y}_j \mid \ln \hat{\pi}_{jNM}]$
  - $\% \Delta \bar{W}$  (std. dev.) = **0.22 (0.25), similar w/ home prod., unemploy.**
- **Adão et al '20: agglomeration effects**
  - Estimate agglom, employ elasticities  $\psi, \phi$  from  $E \left[ \ln \hat{w}_j, \ln \hat{L}_j \mid \hat{\eta}_j^P, \hat{\eta}_j^C \right]$
  - $\% \Delta \bar{W}$  (std. dev.) = **0.16 (1.75)**
- **Related work:**
  - Rodriguez-Clare et al '20: Downward nominal wage rigidities
  - Kim & Vogel '20: Non-pecuniary losses from unemployment



Change in welfare for region  $i$  of US is product of standard ACR component and new Roy-Fréchet component (where  $\hat{x} \equiv x_1/x_0$ )

$$\hat{W}_i = \frac{\hat{Y}_i}{\hat{L}_i} \prod_j \hat{P}_j^{-\beta_j} = \prod_j \hat{\lambda}_j^{-\beta_j/\theta} \prod_j \hat{\pi}_{ij}^{-\beta_j/\kappa}$$

- $\hat{W}_i$  = change in real income in region  $i$
- $\hat{P}_j$  = change in product price for industry  $j$
- $\beta_j$  = Cobb-Douglas expenditure share for industry  $j$
- $\hat{\lambda}_j$  = change in US expenditure share on its own  $j$  goods
- $\hat{\pi}_{ij}$  = change in employment share of industry  $j$  in region  $i$

## Relative Changes in CZ Welfare

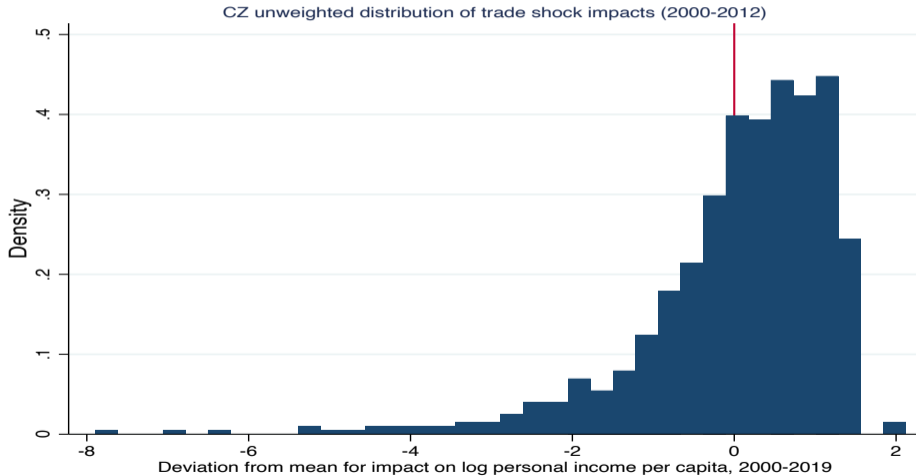
Trade-shock induced change in welfare for CZ  $i$  (conditional on controls) relative to the population-weighted US mean:

$$\begin{aligned}\ln \hat{W}_i - \sum_h s_h \ln \hat{W}_h &= \ln \hat{y}_i - \sum_h s_h \ln \hat{y}_h \\ &= \tilde{\beta}_{y\tau} \Delta \tilde{IP}_{i\tau}^{cu} - \sum_h s_h \tilde{\beta}_{y\tau} \Delta \tilde{IP}_{h\tau}^{cu}\end{aligned}$$

- $s_i$  = initial share of CZ  $i$  in US population
- $\hat{y}_i$  = trade-shock induced change in income per capita in CZ  $i$
- $\tilde{\beta}_{y\tau}$  = estimated impact coefficient for  $\ln y$  over time interval  $\tau$
- $\Delta \tilde{IP}_{i\tau}^{cu}$  = exogenous component of trade shock for CZ  $i$  (observed trade shock  $\times \hat{\beta} \times \text{adj. } R^2$  in 1<sup>st</sup> stage regression)

# Trade-shock-induced variance in $\Delta$ income per capita

## Unweighted distribution of CZ changes (deviation from pop.-weighted mean)



Note: Wted (unwted) std. dev. of shock impact: 1.35 (0.89);  $N = 722$ , 36 bins.

## What these calculations imply

Cross-CZ variance of gross losses 2000–2019 is enormous

## What these calculations imply

### Cross-CZ variance of gross losses 2000–2019 is enormous

- SD of trade shock impacts on personal income per capita is 1.22%
- Far exceeds the cross-CZ income dispersion generated by quantitative models

## What these calculations imply

### Cross-CZ variance of gross losses 2000–2019 is enormous

- SD of trade shock impacts on personal income per capita is 1.22%
- Far exceeds the cross-CZ income dispersion generated by quantitative models

### What fraction of CZs/residents experienced net welfare losses?

## What these calculations imply

### Cross-CZ variance of gross losses 2000–2019 is enormous

- SD of trade shock impacts on personal income per capita is 1.22%
- Far exceeds the cross-CZ income dispersion generated by quantitative models

### What fraction of CZs/residents experienced net welfare losses?

- ① In Caliendo et al 2019, Galle et al 2020, aggregate gains from trade are  $\leq 0.22\%$

## What these calculations imply

### Cross-CZ variance of gross losses 2000–2019 is enormous

- SD of trade shock impacts on personal income per capita is 1.22%
- Far exceeds the cross-CZ income dispersion generated by quantitative models

### What fraction of CZs/residents experienced net welfare losses?

- ① In Caliendo et al 2019, Galle et al 2020, aggregate gains from trade are  $\leq 0.22\%$
- ② Adding in gross losses above, 223 CZs suffered net losses (32.8% of U.S. pop)



## What these calculations imply

### Cross-CZ variance of gross losses 2000–2019 is enormous

- SD of trade shock impacts on personal income per capita is 1.22%
- Far exceeds the cross-CZ income dispersion generated by quantitative models

### What fraction of CZs/residents experienced net welfare losses?

- ① In Caliendo et al 2019, Galle et al 2020, aggregate gains from trade are  $\leq 0.22\%$
- ② Adding in gross losses above, 223 CZs suffered net losses (32.8% of U.S. pop)
- ③ If we double gains to 0.44%, 173 commuting zones lost (15.9% of U.S. pop)

## What these calculations imply

### Cross-CZ variance of gross losses 2000–2019 is enormous

- SD of trade shock impacts on personal income per capita is 1.22%
- Far exceeds the cross-CZ income dispersion generated by quantitative models

### What fraction of CZs/residents experienced net welfare losses?

- ① In Caliendo et al 2019, Galle et al 2020, aggregate gains from trade are  $\leq 0.22\%$
- ② Adding in gross losses above, 223 CZs suffered net losses (32.8% of U.S. pop)
- ③ If we double gains to 0.44%, 173 commuting zones lost (15.9% of U.S. pop)
- ④ Alternatively: Jaravel and Sager 2019 imply induced price falls of 1.25%. If so, 82 CZs suffered welfare losses (7% of U.S. pop)

## What these calculations imply

### Cross-CZ variance of gross losses 2000–2019 is enormous

- SD of trade shock impacts on personal income per capita is 1.22%
- Far exceeds the cross-CZ income dispersion generated by quantitative models

### What fraction of CZs/residents experienced net welfare losses?

- ① In Caliendo et al 2019, Galle et al 2020, aggregate gains from trade are  $\leq 0.22\%$
- ② Adding in gross losses above, 223 CZs suffered net losses (32.8% of U.S. pop)
- ③ If we double gains to 0.44%, 173 commuting zones lost (15.9% of U.S. pop)
- ④ Alternatively: Jaravel and Sager 2019 imply induced price falls of 1.25%. If so, 82 CZs suffered welfare losses (7% of U.S. pop)

### Clearly, the trade shock created both winners & losers

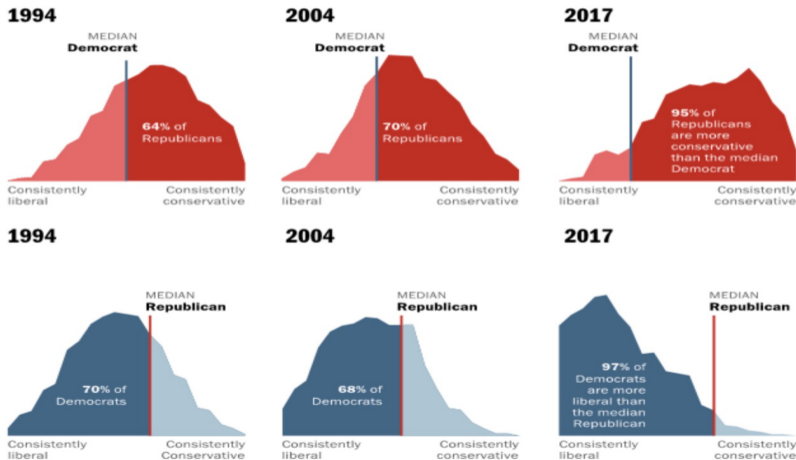
- Contemporary trade models don't (yet) capture this slow regional adjustment

# Agenda

- ① How did we get here?
- ② Ricardo's big idea—and some caveats
- ③ Learning from labor-market adjustment to the China trade shock
- ④ Beyond job loss: Social consequences of the shock
- ⑤ Why were the impacts so long lasting?
- ⑥ Assessing welfare impacts
- ⑦ Political and cultural repercussions
- ⑧ Discussion

# U.S. electorate has become historically politically polarized

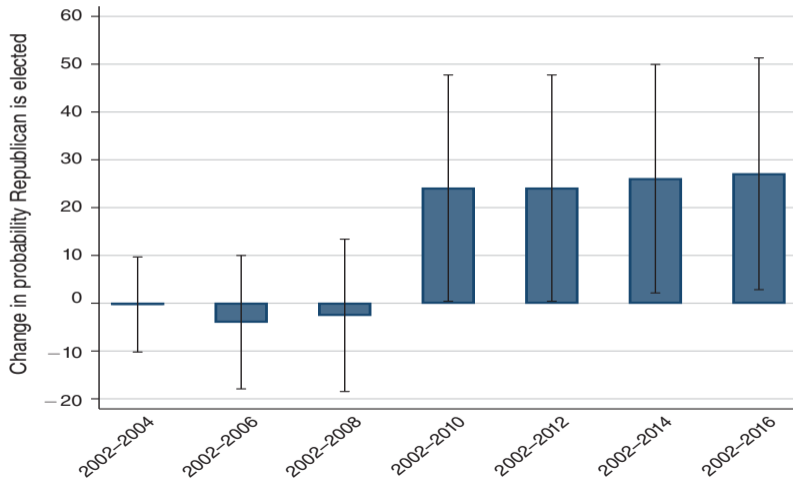
## Political Polarization: Distribution of Republicans and Democrats on a 10-item scale of political values



# Did the China trade shock contribute to polarization?

## Trade shock exposure raises odds that Republican candidates win House seats

Panel A. Change in probability Republican is elected



# 'Undoing' the China trade shock: Counterfactual effect on Trump 2016 vote

	<i>Actual Republican Margin</i>	
	<i>Votes</i>	<i>% Margin</i>
Georgia	215,380	(5.28%)
Arizona	84,904	(4.12%)
North Carolina	177,009	(3.78%)
Florida	119,489	(1.27%)
Pennsylvania	73,224	(1.24%)
Wisconsin	24,081	(0.81%)
Michigan	13,107	(0.27%)
New Hampshire	-2,687	(-0.37%)
Minnesota	-43,783	(-1.49%)
Electoral Votes Trump	306	
Electoral Votes Clinton	232	

# 'Undoing' the China trade shock: Counterfactual effect on Trump 2016 vote

	<i>Actual Republican Margin</i>		<i>If Chinese Import Growth were 10% Smaller</i>	
	<i>Votes</i>	<i>% Margin</i>	<i>Votes</i>	<i>% Margin</i>
Georgia	215,380	(5.28%)	202,810	(4.97%)
Arizona	84,904	(4.12%)	77,860	(3.78%)
North Carolina	177,009	(3.78%)	141,689	(3.03%)
Florida	119,489	(1.27%)	100,727	(1.07%)
Pennsylvania	73,224	(1.24%)	52,630	(0.89%)
Wisconsin	24,081	(0.81%)	11,067	(0.37%)
Michigan	13,107	(0.27%)	-3,979	(-0.08%)
New Hampshire	-2,687	(-0.37%)	-6,830	(-0.94%)
Minnesota	-43,783	(-1.49%)	-54,009	(-1.84%)
<b>Electoral Votes Trump</b>	<b>306</b>		<b>290</b>	
<b>Electoral Votes Clinton</b>	<b>232</b>		<b>248</b>	



# 'Undoing' the China trade shock: Counterfactual effect on Trump 2016 vote

	<i>Actual Republican Margin</i>		<i>If Chinese Import Growth were 10% Smaller</i>		<i>If Chinese Import Growth were 25% Smaller</i>	
	<i>Votes</i>	<i>% Margin</i>	<i>Votes</i>	<i>% Margin</i>	<i>Votes</i>	<i>% Margin</i>
Georgia	215,380	(5.28%)	202,810	(4.97%)	183,956	(4.51%)
Arizona	84,904	(4.12%)	77,860	(3.78%)	67,295	(3.27%)
North Carolina	177,009	(3.78%)	141,689	(3.03%)	88,708	(1.89%)
Florida	119,489	(1.27%)	100,727	(1.07%)	72,584	(0.77%)
Pennsylvania	73,224	(1.24%)	52,630	(0.89%)	21,739	(0.37%)
Wisconsin	24,081	(0.81%)	11,067	(0.37%)	-8,455	(-0.28%)
Michigan	13,107	(0.27%)	-3,979	(-0.08%)	-29,608	(-0.61%)
New Hampshire	-2,687	(-0.37%)	-6,830	(-0.94%)	-13,045	(-1.80%)
Minnesota	-43,783	(-1.49%)	-54,009	(-1.84%)	-69,347	(-2.36%)
<b>Electoral Votes Trump</b>	<b>306</b>		<b>290</b>		<b>280</b>	
<b>Electoral Votes Clinton</b>	<b>232</b>		<b>248</b>		<b>258</b>	

# 'Undoing' the China trade shock: Counterfactual effect on Trump 2016 vote

	<i>Actual Republican Margin</i>		<i>If Chinese Import Growth were 10% Smaller</i>		<i>If Chinese Import Growth were 25% Smaller</i>		<i>If Chinese Import Growth were 50% Smaller</i>	
	<i>Votes</i>	<i>% Margin</i>	<i>Votes</i>	<i>% Margin</i>	<i>Votes</i>	<i>% Margin</i>	<i>Votes</i>	<i>% Margin</i>
Georgia	215,380	(5.28%)	202,810	(4.97%)	183,956	(4.51%)	152,531	(3.74%)
Arizona	84,904	(4.12%)	77,860	(3.78%)	67,295	(3.27%)	49,685	(2.41%)
North Carolina	177,009	(3.78%)	141,689	(3.03%)	88,708	(1.89%)	407	(0.01%)
Florida	119,489	(1.27%)	100,727	(1.07%)	72,584	(0.77%)	25,679	(0.27%)
Pennsylvania	73,224	(1.24%)	52,630	(0.89%)	21,739	(0.37%)	-29,746	(-0.50%)
Wisconsin	24,081	(0.81%)	11,067	(0.37%)	-8,455	(-0.28%)	-40,991	(-1.38%)
Michigan	13,107	(0.27%)	-3,979	(-0.08%)	-29,608	(-0.61%)	-72,324	(-1.49%)
New Hampshire	-2,687	(-0.37%)	-6,830	(-0.94%)	-13,045	(-1.80%)	-23,404	(-3.22%)
Minnesota	-43,783	(-1.49%)	-54,009	(-1.84%)	-69,347	(-2.36%)	-94,911	(-3.23%)
<b>Electoral Votes Trump</b>	<b>306</b>		<b>290</b>		<b>280</b>		<b>260</b>	
<b>Electoral Votes Clinton</b>	<b>232</b>		<b>248</b>		<b>258</b>		<b>278</b>	

# China shock is only one catalyst for polarization

## Evidence that multiple economic shocks catalyze political polarization

- ① Great Recession and anti-establishment parties in Europe: Algan, Guriev, Papaioannou, and Passari '17

# China shock is only one catalyst for polarization

## Evidence that multiple economic shocks catalyze political polarization

- ① Great Recession and anti-establishment parties in Europe: Algan, Guriev, Papaioannou, and Passari '17
- ② Trade in Western Europe: Colantone and Stanig '18

# China shock is only one catalyst for polarization

## Evidence that multiple economic shocks catalyze political polarization

- ① Great Recession and anti-establishment parties in Europe: Algan, Guriev, Papaioannou, and Passari '17
- ② Trade in Western Europe: Colantone and Stanig '18
- ③ Robot exposure and Trump support: Frey, Berger, and Chen '18

# China shock is only one catalyst for polarization

## Evidence that multiple economic shocks catalyze political polarization

- ① Great Recession and anti-establishment parties in Europe: Algan, Guriev, Papaioannou, and Passari '17
- ② Trade in Western Europe: Colantone and Stanig '18
- ③ Robot exposure and Trump support: Frey, Berger, and Chen '18
- ④ Job polarization and Brexit in the UK: Drinkwater '21

# China shock is only one catalyst for polarization

## Evidence that multiple economic shocks catalyze political polarization

- ① Great Recession and anti-establishment parties in Europe: Algan, Guriev, Papaioannou, and Passari '17
- ② Trade in Western Europe: Colantone and Stanig '18
- ③ Robot exposure and Trump support: Frey, Berger, and Chen '18
- ④ Job polarization and Brexit in the UK: Drinkwater '21
- ⑤ Trade and political polarization in the US: Autor, Dorn, Hanson, Majlesi '20

# China shock is only one catalyst for polarization

## Evidence that multiple economic shocks catalyze political polarization

- ① Great Recession and anti-establishment parties in Europe: Algan, Guriev, Papaioannou, and Passari '17
- ② Trade in Western Europe: Colantone and Stanig '18
- ③ Robot exposure and Trump support: Frey, Berger, and Chen '18
- ④ Job polarization and Brexit in the UK: Drinkwater '21
- ⑤ Trade and political polarization in the US: Autor, Dorn, Hanson, Majlesi '20

## Why do these shocks spur identity politics rather than redistributive policies?

- Polarization over cultural policies (immigration, globalization) increasing in West



# China shock is only one catalyst for polarization

## Evidence that multiple economic shocks catalyze political polarization

- ① Great Recession and anti-establishment parties in Europe: Algan, Guriev, Papaioannou, and Passari '17
- ② Trade in Western Europe: Colantone and Stanig '18
- ③ Robot exposure and Trump support: Frey, Berger, and Chen '18
- ④ Job polarization and Brexit in the UK: Drinkwater '21
- ⑤ Trade and political polarization in the US: Autor, Dorn, Hanson, Majlesi '20

## Why do these shocks spur identity politics rather than redistributive policies?

- Polarization over cultural policies (immigration, globalization) increasing in West
- Simultaneously, disagreement over redistribution appears flat or declining

# China shock is only one catalyst for polarization

## Evidence that multiple economic shocks catalyze political polarization

- ① Great Recession and anti-establishment parties in Europe: Algan, Guriev, Papaioannou, and Passari '17
- ② Trade in Western Europe: Colantone and Stanig '18
- ③ Robot exposure and Trump support: Frey, Berger, and Chen '18
- ④ Job polarization and Brexit in the UK: Drinkwater '21
- ⑤ Trade and political polarization in the US: Autor, Dorn, Hanson, Majlesi '20

## Why do these shocks spur identity politics rather than redistributive policies?

- Polarization over cultural policies (immigration, globalization) increasing in West
- Simultaneously, disagreement over redistribution appears flat or declining
- *A paradox*

Why do these shocks generate support for identity politics rather than redistributive policies?

Identity and economic vs. cultural cleavages: Bonomi, Gennaioli, Tabellini '21

# Why do these shocks generate support for identity politics rather than redistributive policies?

## Identity and economic vs. cultural cleavages: Bonomi, Gennaioli, Tabellini '21

- Voters may identify with their economic class *or* their cultural or religious group

# Why do these shocks generate support for identity politics rather than redistributive policies?

## Identity and economic vs. cultural cleavages: Bonomi, Gennaioli, Tabellini '21

- Voters may identify with their economic class *or* their cultural or religious group
- Economic shocks such as skill-biased technical change, globalization:
  - Hurt less educated and more conservative voters
  - Benefit more educated, more progressive voters
  - Make cultural cleavages more salient, amplify cultural identity

# Why do these shocks generate support for identity politics rather than redistributive policies?

## Identity and economic vs. cultural cleavages: Bonomi, Gennaioli, Tabellini '21

- Voters may identify with their economic class *or* their cultural or religious group
- Economic shocks such as skill-biased technical change, globalization:
  - Hurt less educated and more conservative voters
  - Benefit more educated, more progressive voters
  - Make cultural cleavages more salient, amplify cultural identity
- Economic losers become more socially *and* fiscally conservative

# Why do these shocks generate support for identity politics rather than redistributive policies?

## Identity and economic vs. cultural cleavages: Bonomi, Gennaioli, Tabellini '21

- Voters may identify with their economic class *or* their cultural or religious group
- Economic shocks such as skill-biased technical change, globalization:
  - Hurt less educated and more conservative voters
  - Benefit more educated, more progressive voters
  - Make cultural cleavages more salient, amplify cultural identity
- Economic losers become more socially *and* fiscally conservative
- (See also Gross and Helpman '21: Identity politics and trade policy)

# Why do these shocks generate support for identity politics rather than redistributive policies?

## Taking a further step back

- This political realignment has been percolating for decades (Gethin, Martínez-Toledano, Piketty '21)



# Why do these shocks generate support for identity politics rather than redistributive policies?

## Taking a further step back

- This political realignment has been percolating for decades (Gethin, Martínez-Toledano, Piketty '21)
- Historically, low-income voters leaned left, high-income voters leaned right

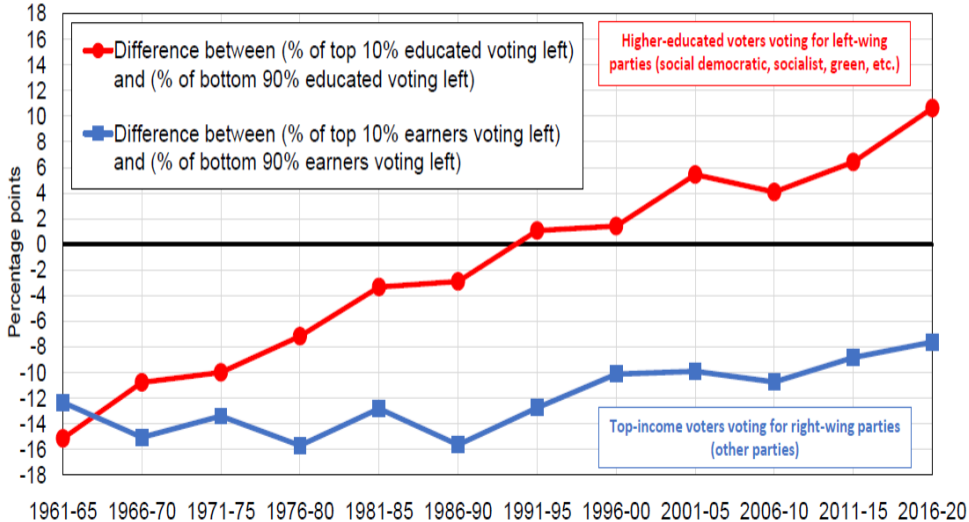
# Why do these shocks generate support for identity politics rather than redistributive policies?

## Taking a further step back

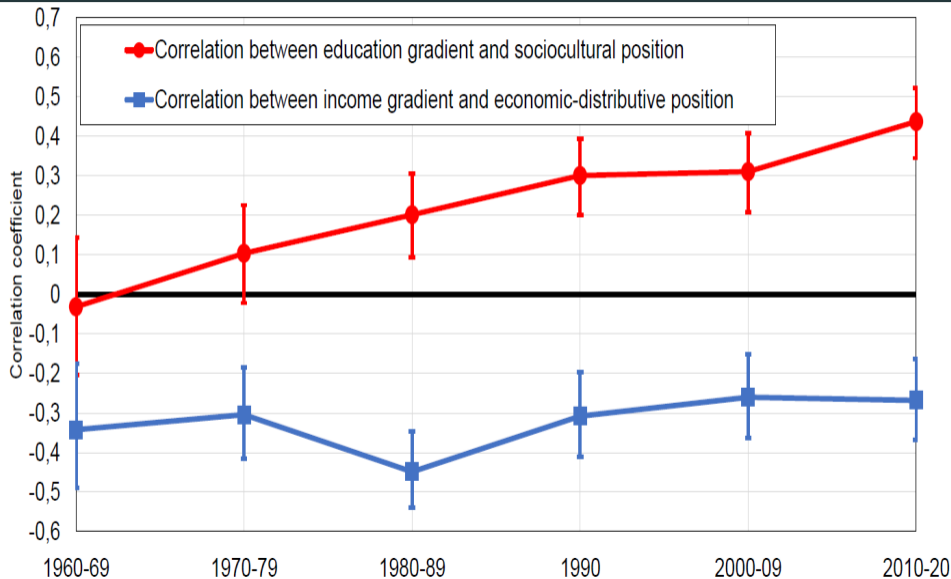
- This political realignment has been percolating for decades (Gethin, Martínez-Toledano, Piketty '21)
- Historically, low-income voters leaned left, high-income voters leaned right
- Increasingly, a multi-elite world
  - ① High-education elites lean left, even though they are also high-income elites
  - ② Low-income voters increasingly drawn to right-leaning, anti-immigrant parties
  - ③ High income non-educational elites continue to lean right, as always

# This political realignment has been slowly percolating for decades

## High-educated voters realigning left, High-income voters remain on the right

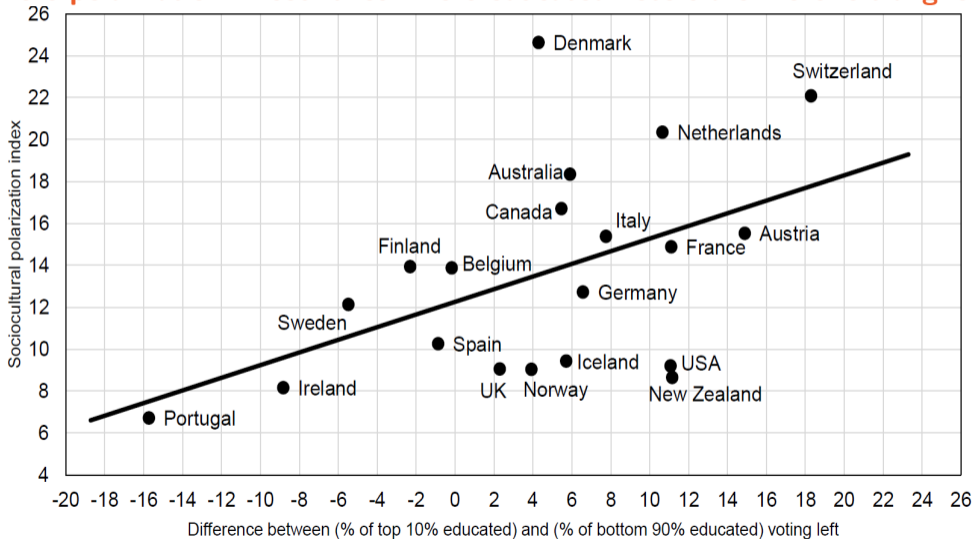


## Increasing leftward-lean of educated elites



# Where educated voters are more left-leaning, polarization appears greater

## More polarization in countries where educated voters are more left-aligned



# Agenda

- 1 How did we get here?
- 2 Ricardo's big idea—and some caveats
- 3 Learning from labor-market adjustment to the China trade shock
- 4 Beyond job loss: Social consequences of the shock
- 5 Why were the impacts so long lasting?
- 6 Assessing welfare impacts
- 7 Political and cultural repercussions
- 8 Discussion

- ① The scarring effects of the China shock were startlingly pronounced

### ① **The scarring effects of the China shock were startlingly pronounced**

- *Scale of the shock, concentration of the shock in space and time* (eg, relative to more spatially diffuse impacts of automation)
- *Concentration of shock on specialized regions without skilled labor* (which may portend impacts of ongoing energy transformation)
- *Underappreciated barriers to labor mobility: housing, family, age/skill* (which may be compounded by barriers to capital mobility)



### ① The scarring effects of the China shock were startlingly pronounced

- *Scale of the shock, concentration of the shock in space and time* (eg, relative to more spatially diffuse impacts of automation)
- *Concentration of shock on specialized regions without skilled labor* (which may portend impacts of ongoing energy transformation)
- *Underappreciated barriers to labor mobility: housing, family, age/skill* (which may be compounded by barriers to capital mobility)

### ② The social consequences extended beyond the labor market

## ① The scarring effects of the China shock were startlingly pronounced

- *Scale of the shock, concentration of the shock in space and time* (eg, relative to more spatially diffuse impacts of automation)
- *Concentration of shock on specialized regions without skilled labor* (which may portend impacts of ongoing energy transformation)
- *Underappreciated barriers to labor mobility: housing, family, age/skill* (which may be compounded by barriers to capital mobility)

## ② The social consequences extended beyond the labor market

- *Numerous signs of social distress* (marriage, household structure, health)
- *Magnification of political polarization along cultural fault lines* (a catalyst)

- ① **The scarring effects of the China shock were startlingly pronounced**
  - *Scale of the shock, concentration of the shock in space and time* (eg, relative to more spatially diffuse impacts of automation)
  - *Concentration of shock on specialized regions without skilled labor* (which may portend impacts of ongoing energy transformation)
  - *Underappreciated barriers to labor mobility: housing, family, age/skill* (which may be compounded by barriers to capital mobility)
- ② **The social consequences extended beyond the labor market**
  - *Numerous signs of social distress* (marriage, household structure, health)
  - *Magnification of political polarization along cultural fault lines* (a catalyst)
- ③ **Can economic remedies relieve these social and cultural pressures?**

## ① The scarring effects of the China shock were startlingly pronounced

- *Scale of the shock, concentration of the shock in space and time* (eg, relative to more spatially diffuse impacts of automation)
- *Concentration of shock on specialized regions without skilled labor* (which may portend impacts of ongoing energy transformation)
- *Underappreciated barriers to labor mobility: housing, family, age/skill* (which may be compounded by barriers to capital mobility)

## ② The social consequences extended beyond the labor market

- *Numerous signs of social distress* (marriage, household structure, health)
- *Magnification of political polarization along cultural fault lines* (a catalyst)

## ③ Can economic remedies relieve these social and cultural pressures?

- *Not at all clear that the effects are reversible*
- *A hope: Could better economic & social protections limit future damage?*

Thank you